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Thermo Pride

December 2006

Volume 7 Issue 2



Don't Forget Those Federal Tax Credits!

Many Energy-Efficient Thermo Pride Models Qualify

The Energy Policy Act of 2005 (EPACT), signed by President Bush on August 8, 2005, offers consumers and businesses **federal tax credits for purchasing many energy-efficient appliances and products from January 1, 2006 through December 31, 2007.**

Some consumers will also be eligible for utility or state rebates, as well as state tax incentives for energy-efficient equipment. Each state's energy office web site may have more information on specific state tax information.

Thermo Pride products with efficiencies of 95% and up qualify for a federal tax credit of \$150. Electrically efficient furnaces such as those with ECM blower motors qualify for a tax credit of \$50. Specific models are listed below:

\$150 TAX CREDIT

95%+ Efficient Gas Furnaces: Models CHB1-50, CHX1-75N, CHB1-100, CHX1-100N, CHX1-125N

\$50 TAX CREDIT

Electrically Efficient Gas Furnaces: Models MHA-50, MDA-50, MHA-75, CDX1-75N, CHX1-75N, CDX1-100N, CHX1-100N, CDX1-125N, CHX1-125N, PGL20-180, PGL20-180-V

Electrically Efficient Oil Furnaces: Models OC2-56DE, OH2-56DE, OH6FA060DV4R, OH6FA060DV4B, OH6FA072DV4B, OH6FA072DV4R, OH5-85DXE, OH5-85DE, OC5-85DE, OH6FA090DV4B, OH6FA090DV4R, OH11-105DE, OH11-105M, OT16-125, OL5-85, OL5-85xDE, OL11-105xDE, OL20-151, OT16-125-V, OL5-85-V, OL20-151-V

About Tax Credits

A tax credit is generally more valuable than an equivalent tax deduction because a tax credit reduces tax dollar-for-dollar, while a deduction only removes a percentage of the tax that is owed. Beginning in tax year 2006, consumers will be able to itemize purchases on their federal income tax form, which will lower the total amount of tax they owe the government. **For more information, log on to www.energy.gov/taxbreaks.htm.**



In this issue ...

- 1-Products Qualifying for Tax Credits
- 2-Welcome OH6
- 2-Tech Tip: Changes to OPBs
- 3-Fossil Fuel Kit
- 3-New Products Nook
- 4-ECM Conversion Kits
- 4-Ad Slick Manager

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Say Hello to OH6

Dealers Vote for OH6 Due to High Sales Volume



Thermo Pride is excited about the popularity of the OH6 oil furnace — which has been receiving rave reviews from dealers. There have been an overwhelming number of orders for the new OH6 equipment. The OH6 will now replace the OH5 — which will be phased out by the end of 2006. As always, Thermo Pride will continue to provide support and parts for the OH5 for many years to come.

Here's Why So Many of Our Customers Prefer the OH6:

- ✓ Since it's **11 inches shorter than the OH5** highboy furnace (45 inches vs. 56 inches), it fits nicely in low-ceilinged basements.
- ✓ It is **compatible with the new, more efficient air conditioners** (the new AC evaporator coils are much taller than older coils). This means the lower furnace height makes the installation job less cumbersome and saves on energy costs.

Built Tough For Lifetime Comfort™



- ✓ **Improved heat exchanger cleanout locations** means easier servicing.
- ✓ It features an **AFUE of up to 86.1%**.
- ✓ With just a simple nozzle change to vary the firing rates, **you can customize the OH6** to meet the specific needs of your customer's home.

Plus, the OH6 maintains Thermo Pride's outstanding **13-gauge copper coated Octatherm™ heat exchanger** — the heart of our quality story — a feature of our furnaces that is so tough we have covered it with a lifetime warranty since 1957.

As we move ahead, we want to thank everyone for making the OH5 a true classic, and we look forward to helping you increase your sales of the OH6.

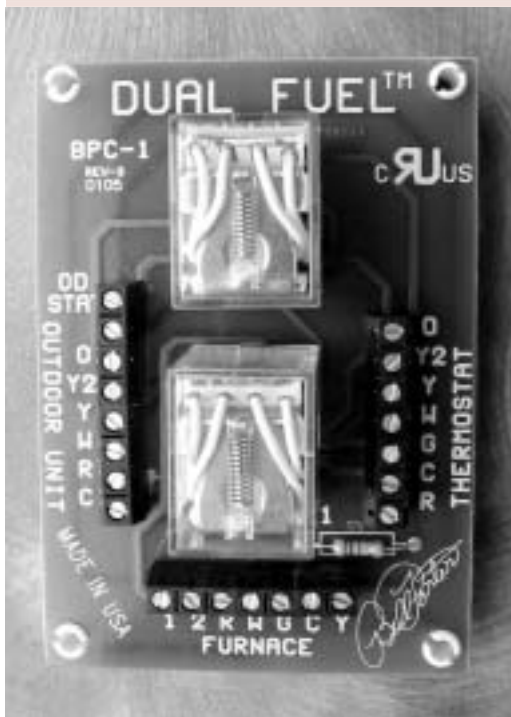
tech tip

Change to OPBs

The new Thermo Pride OPB combination units are equipped with an ECM blower motor and environmentally friendly R410A refrigerant. Keep this in mind when servicing and installing OPBs. **You can't always use the same R22 refrigerant gauges or other parts you used in the past.** If you have further questions, please contact your local Thermo Pride representative.



Now Available!



NEW Thermo Pride Fossil Fuel Kit

*Allows Furnaces to
Work with "Dual Fuel"*

Like a hybrid car, the "dual fuel" furnace is the next wave in energy efficiency. A **heat pump and oil or gas furnace working together as a dual fuel system offers the best combination of comfort and savings from two heating sources.** This "smart" system uses the heating source that provides the most energy-

efficient comfort during moderate heating conditions. As the temperature drops outside, it automatically switches to a secondary heating source — either oil or gas — when that becomes the most economical way to heat the home. And since dual fuel systems allow homeowners to choose which source of heat to use based on the cost of oil, gas or electricity, dual fuel systems provide savings for years to come.

Now Thermo Pride is proud to announce its new "Fossil Fuel Kit" — a control board that allows Thermo Pride furnaces to work with a heat pump in a dual fuel scenario. Your customers can enjoy the best of both worlds — economical cooling and heating plus fast, high temperature heating pickup and emergency heat.

For more information and to order, contact your local Thermo Pride representative.



NEW PRODUCTS NOOK

Testing 1-2-3!

**GE TECMate ECM
Motor Tester
Now Available**



With the rapid growth of Thermo Pride furnaces with ECM blower motors comes the need for effective diagnostic equipment. Problem solved with the **TECMate**, a troubleshooting device for field-testing the GE ECM variable-speed motor and isolating motor failures from other HVAC system failures. Operating in the basic HVAC settings of fan-only, heating, cooling and de-humidification, the device plugs into the ECM's 16-pin connector and operates the motor independent of the system.

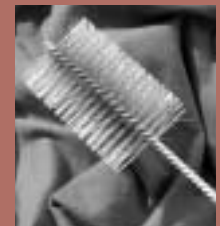
By the way, once you purchase this nifty device, don't forget to tell your customers who purchase ECM equipment that you've got it. They'll feel extra confident about their purchase knowing that you're prepared should they ever need service.

Part # 350961 List Price: \$170

A Brush with Far- Reaching Goals

This specialty long wire brush will easily clean oil furnace heat exchangers in a jiffy!

Part # 370193
List Price: \$12



The above items are now available through Thermo Products. To order, contact your local Thermo Pride representative.



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Thermo Pride wishes everyone a happy and safe holiday!



Customize Your Advertising with Thermo Pride's NEW Ad Slick Manager

Need an easy way to create a professional Thermo Pride ad that fits your business? Introducing the **Thermo Pride Electronic Ad Slick Manager!** It's designed to **give you the ability to customize Thermo Pride ads with your own Thermo Pride promotional offers as well as local contact information.**


Now, with a few clicks of your mouse, you can personalize a Thermo Pride ad **live — as you type — with your company's name, address, phone number and any other information you'd like to include.** Then when you are done, simply save and email a PDF file to the publication of your choice!

We offer a **choice of five ads for you to customize — "Efficiency & Savings," "Quality Product Line," "Natural Gas Furnace," "Oilheat Furnace" and "Air Conditioning."** Support is offered if you need help using Thermo Pride's Ad Slick Manager.

Ad Slick Manager CDs are now available. Please contact your Thermo Pride representative for yours. You can also visit: www.adslickmanager.com/thermopride and create your custom Thermo Pride ad online.

ECM Motor Conversion Kits Are In!

Thermo Pride now offers conversion kits to upgrade direct drive PSC blower motors or belt drive blower motors to a state-of-the-art direct drive ECM blower motor.



Conversion kits are available for the following models:
OH2, OH5, OH11, OH6
OL2, OL5, OL11, OL16, OL20
OC2, OC5

Simply contact your local Thermo Pride representative for more information!